

LED Glowing Plush Toy Quotation

Custom OEM / ODM | Small-Batch Friendly

Quotation No.	HS-LED-20260909	Date	September 09, 2026
Validity	30 days from date of issue	Trade Term	FOB Shanghai, China
Supplier	HugSense Plush Toy Co., Ltd.	Currency	US Dollar (USD)

1. Product Quotation Table

All prices below are in USD, FOB Shanghai, based on standard sitting height and default specifications. Mixed SKUs are accepted for MOQ.

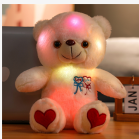
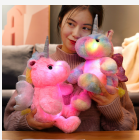
Image	SKU	Product Description	Size	MOQ	500 pcs	1,000 pcs	3,000 pcs	5,000+
	HS-LED-001	Glowing Monkey Plush	25cm sitting	500	\$4.80	\$4.50	\$4.20	\$3.95
	HS-LED-002	Glowing Elephant Plush with Floral Ears	28cm sitting	500	\$5.20	\$4.90	\$4.55	\$4.30
	HS-LED-003	Glowing Westie Dog Plush	25cm sitting	500	\$4.90	\$4.60	\$4.30	\$4.05
	HS-LED-004	Glowing Panda Plush (3 styles)	20-30cm sitting	500	\$4.70	\$4.40	\$4.10	\$3.85
	HS-LED-005	Glowing Bunny Plush (3 styles)	25cm sitting	500	\$4.60	\$4.30	\$4.00	\$3.75
	HS-LED-006	Glowing Teddy Bear with Heart Embroidery	30cm sitting	500	\$5.10	\$4.80	\$4.45	\$4.20
	HS-LED-007	Glowing Duck Plush (2 styles)	28cm sitting	500	\$4.75	\$4.45	\$4.15	\$3.90
	HS-LED-008	Glowing Rainbow Unicorn Plush	25cm sitting	500	\$5.00	\$4.70	\$4.35	\$4.10

Image	SKU	Product Description	Size	MOQ	500 pcs	1,000 pcs	3,000 pcs	5,000+
	HS-LED-009	Glowing Alpaca Plush (Rainbow)	28cm standing	500	\$5.30	\$5.00	\$4.65	\$4.40
	HS-LED-010	Glowing Round Bear Plush Night Light	22cm sitting	500	\$4.50	\$4.20	\$3.90	\$3.65

Note: Mixed SKUs accepted when total order quantity ≥ 500 pcs and each SKU ≥ 100 pcs.

2. Standard Product Specifications

Item	Specification
Outer Material	Premium soft plush fabric (100% polyester); custom fabric available
Filling	High-quality PP cotton, hypoallergenic, flame-retardant compliant
LED Module	Built-in color-changing LED lights (warm white / RGB multi-color); soft eye-protective brightness
Power Supply	3 x AG13 / LR44 button batteries (included, replaceable); USB rechargeable version optional
Control	Push-button on/off switch; 3 lighting modes (steady on / slow flash / color cycle) optional
Safety	Electronic components comply with RoHS; battery compartment secured with screw
Stitching	Reinforced seams at stress points; 100% needle detection before shipment
Age Grade	3+ (0+ baby-safe version available with extra safety test)
Customization	Logo embroidery / printing, custom colors, custom size, custom packaging, sound module

3. Commercial Terms

3.1 Sample Policy

- **Sample Fee:** \$300–\$600 per style (depends on complexity), including standard LED module.
- **Sample Lead Time:** 10–15 working days after sample fee received.
- **Sample Refund:** Sample fee fully deducted from bulk order payment when order quantity ≥ 1,000 pcs.
- **Custom Sample:** For fully custom designs, sample fee starts from \$300; exact quote after artwork review.

3.2 Production & Delivery

- **Bulk Lead Time:** 30–45 working days after deposit and sample approval.
- **Expedited Service:** 20–25 days available with 15% rush fee.
- **Loading Port:** Shanghai / Ningbo, China.
- **Shipping:** Sea freight, air freight and express all available; freight quoted separately by destination.

3.3 Payment Terms

- **Method:** T/T (Telegraphic Transfer), L/C at sight, PayPal (for sample / small orders).
- **Deposit:** 30% of total amount upon order confirmation.
- **Balance:** 70% paid before shipment, against copy of Bill of Lading.

3.4 Packaging

- **Standard:** Each piece in a polybag with hang tag; 24–48 pcs per export carton.
- **Custom:** Color box, gift box, display box, blind box packaging available at extra cost.
- **Labeling:** Sewn label, woven label, care label, barcode and country-of-origin label available.

3.5 Certifications

- **Product safety:** CE (EN71), ASTM F963, CPSIA, REACH.
- **Electronic components:** RoHS, FCC (for US market).
- **Factory system:** ISO 9001, BSCI.
- **Additional testing:** Available upon request at extra cost.

4. Customization Options & Extra Charges

Option	Extra Cost	Note
Custom color matching	+\$0.15–\$0.30/pc	Pantone color matching
Logo embroidery (chest)	+\$0.20–\$0.50/pc	Based on stitch count
USB rechargeable battery	+\$1.20–\$1.80/pc	Includes charging port & protection circuit
Sound module / music box	+\$1.50–\$3.00/pc	Custom audio available
Full color gift box	+\$0.80–\$1.50/pc	Based on box size and printing
Full OEM custom design	Quote on request	Based on artwork and complexity

5. General Notes

1. All prices are based on our standard specifications; any modification may result in price adjustment.
2. This quotation is subject to final confirmation after artwork and sample approval.
3. **Intellectual Property:** All custom designs provided by the buyer will be protected; we do not sell or disclose custom designs to third parties.
4. **Quality Inspection:** Pre-shipment inspection (AQL 2.5) included; third-party inspection (SGS, Intertek) available at buyer's cost.
5. **Warranty:** 6-month warranty against manufacturing defects; damage caused by misuse or battery replacement is not covered.

HugSense Plush Toy Co., Ltd. Sales Contact: Ian Email: ian@hugsenseplush.com Factory: Yangzhou, Jiangsu, Chin	<i>This quotation is for reference only. A formal Proforma Invoice will be issued upon order confirmation.</i>
--	---