

Sea Animal Plush Toy Quotation

Marine Life Series | Deep Sea Creatures | Ocean Wildlife | OEM/ODM

Quotation No.	HS-SEA-20260909	Date	September 09, 2026
Validity	30 days from date of issue	Trade Term	FOB Shanghai, China
Supplier	HugSense Plush Toy Co., Ltd.	Currency	US Dollar (USD)

1. Product Quotation Table

All prices are in USD, FOB Shanghai. MOQ is 500 pcs per model (2,000 pcs for HS-SEA-022). Sizes and weights are for reference; custom sizes available.

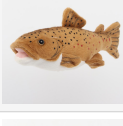
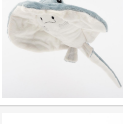
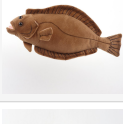
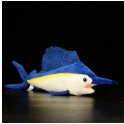
Image	SKU	Product Name	Size	Weight	MOQ	500 pcs	1,000 pcs	3,000 pcs	5,000+
	HS-SEA-001	Blue-ringed Octopus	30cm	120g	500	\$4.20	\$3.80	\$3.40	\$3.10
	HS-SEA-002	Gray Dolphin	35cm	150g	500	\$3.50	\$3.10	\$2.80	\$2.50
	HS-SEA-003	Orange Gill Fish (Tilapia)	32cm	130g	500	\$3.80	\$3.40	\$3.00	\$2.70
	HS-SEA-004	Gray Dolphin (with Embroidery)	38cm	180g	500	\$4.00	\$3.60	\$3.20	\$2.90
	HS-SEA-005	Brown Tortoise	28cm	140g	500	\$3.60	\$3.20	\$2.90	\$2.60
	HS-SEA-006	Spotted Trout	30cm	120g	500	\$3.50	\$3.10	\$2.80	\$2.50
	HS-SEA-007	Gray Stingray	35cm	150g	500	\$3.80	\$3.40	\$3.00	\$2.70
	HS-SEA-008	Brown Flatfish (Halibut)	38cm	200g	500	\$4.20	\$3.80	\$3.40	\$3.10
	HS-SEA-009	Sturgeon	40cm	220g	500	\$4.50	\$4.00	\$3.60	\$3.30
	HS-SEA-010	Giant Isopod	25cm	180g	500	\$4.80	\$4.30	\$3.90	\$3.50

Image	SKU	Product Name	Size	Weight	MOQ	500 pcs	1,000 pcs	3,000 pcs	5,000+
	HS-SEA-011	Red Octopus	30cm	150g	500	\$4.20	\$3.80	\$3.40	\$3.10
	HS-SEA-012	Pink Axolotl	35cm	160g	500	\$4.50	\$4.00	\$3.60	\$3.30
	HS-SEA-013	Chambered Nautilus	22cm	120g	500	\$4.80	\$4.30	\$3.90	\$3.50
	HS-SEA-014	Goblin Shark	40cm	200g	500	\$5.00	\$4.50	\$4.00	\$3.60
	HS-SEA-015	Hammerhead Shark	38cm	180g	500	\$4.50	\$4.00	\$3.60	\$3.30
	HS-SEA-016	Orange Anglerfish	25cm	150g	500	\$4.20	\$3.80	\$3.40	\$3.10
	HS-SEA-017	Green Pufferfish	22cm	160g	500	\$4.00	\$3.60	\$3.20	\$2.90
	HS-SEA-018	Yellow Pufferfish	22cm	160g	500	\$4.00	\$3.60	\$3.20	\$2.90
	HS-SEA-019	Pink-ribbed Eel Fish	45cm	180g	500	\$4.80	\$4.30	\$3.90	\$3.50
	HS-SEA-020	Frilled Shark	40cm	200g	500	\$5.20	\$4.70	\$4.20	\$3.80
	HS-SEA-021	Coelacanth	42cm	220g	500	\$5.50	\$5.00	\$4.50	\$4.00
	HS-SEA-022	Spotted Shark	52cm	200g	2000	\$4.00	\$3.60	\$3.20	\$2.90
	HS-SEA-023	Gray Whale	45cm	250g	500	\$5.50	\$5.00	\$4.50	\$4.00

Image	SKU	Product Name	Size	Weight	MOQ	500 pcs	1,000 pcs	3,000 pcs	5,000+
	HS-SEA-024	Bluefin Tuna	40cm	200g	500	\$4.80	\$4.30	\$3.90	\$3.50
	HS-SEA-025	Mahi-mahi (Dolphinfish)	42cm	220g	500	\$5.00	\$4.50	\$4.00	\$3.60
	HS-SEA-026	Whale Shark	45cm	250g	500	\$5.50	\$5.00	\$4.50	\$4.00
	HS-SEA-027	Red Sockeye Salmon	38cm	180g	500	\$4.50	\$4.00	\$3.60	\$3.30
	HS-SEA-028	Narwhal	40cm	200g	500	\$5.00	\$4.50	\$4.00	\$3.60
	HS-SEA-029	Leatherback Sea Turtle	35cm	220g	500	\$5.20	\$4.70	\$4.20	\$3.80
	HS-SEA-030	Brown Flounder	32cm	160g	500	\$4.00	\$3.60	\$3.20	\$2.90
	HS-SEA-031	Largetooth Sawshark	45cm	200g	500	\$5.00	\$4.50	\$4.00	\$3.60
	HS-SEA-032	Blue Marlin	48cm	250g	500	\$5.50	\$5.00	\$4.50	\$4.00
	HS-SEA-033	Green Sea Turtle	30cm	160g	500	\$4.20	\$3.80	\$3.40	\$3.10
	HS-SEA-034	Manta Ray	40cm	220g	500	\$5.00	\$4.50	\$4.00	\$3.60
	HS-SEA-035	Atlantic Cod	35cm	180g	500	\$4.20	\$3.80	\$3.40	\$3.10
	HS-SEA-036	Rainbow Trout	35cm	160g	500	\$4.00	\$3.60	\$3.20	\$2.90

Image	SKU	Product Name	Size	Weight	MOQ	500 pcs	1,000 pcs	3,000 pcs	5,000+
	HS-SEA-037	Blue Sailfish	45cm	220g	500	\$5.20	\$4.70	\$4.20	\$3.80
	HS-SEA-038	Brown Sea Turtle	32cm	180g	500	\$4.50	\$4.00	\$3.60	\$3.30
	HS-SEA-039	Dark Blue Right Whale	40cm	250g	500	\$5.50	\$5.00	\$4.50	\$4.00

Note: Sizes shown are standard reference sizes. Custom dimensions, colors and branding available. Realistic printed fabrics (photo-realistic patterns) used for select models.

2. Standard Product Specifications

Item	Specification
Main Materials	Premium short plush, coral fleece, printed fabric (photo-realistic patterns), PP cotton filling
Filling	High-quality resilient PP cotton; selected models with weight pellets
Eyes	Embroidered or sewn-on plastic eyes (3+ safety standard); no loose small parts
Printing	Digital sublimation printing for realistic skin/texture patterns on select models
Safety	Non-toxic dyes, AZO-free, EN71 / ASTM F963 / CPSIA / REACH compliant
Washable	Hand washable; surface wash recommended for printed models
Customization	Custom shape, size, color, logo/label, hang tag, packaging available

3. Commercial Terms

3.1 Sample Policy

- **Sample Fee:** \$250–\$500 per style (based on complexity).
- **Sample Lead Time:** 7–12 working days after artwork confirmation.
- **Sample Refund:** Fully deducted from bulk order when quantity ≥ 1,000 pcs.

3.2 Production & Delivery

- **Bulk Lead Time:** 25–35 working days after deposit and sample approval.
- **Loading Port:** Shanghai / Ningbo, China.
- **Shipping:** Sea / air / express available; freight quoted by destination.

3.3 Payment Terms

- **Method:** T/T, L/C at sight, PayPal (sample / small orders).
- **Deposit:** 30% upon order confirmation; balance 70% before shipment.

3.4 Packaging & MOQ

- **Standard Pack:** OPP individual bag; custom carton size per model.
- **Custom Pack:** Color box, hang tag, header card, retail display box available.
- **MOQ:** 500 pcs per model; mixed models accepted at 1,000 pcs total.

3.5 Certifications

- **Product:** CE (EN71), ASTM F963, CPSIA, REACH.
- **Factory:** ISO 9001, BSCI.

4. Customization Options & Extra Charges

Option	Extra Cost	Note
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Custom color / print design	+\$0.20–\$0.50/pc	Digital printing available
Custom hang tag / label	+\$0.08–\$0.25/pc	Design + printing included
Embroidered logo	+\$0.20–\$0.50/pc	Sewn-in label
Color gift box	+\$0.80–\$1.50/pc	Based on box size
Weighted pellets	+\$0.30–\$0.60/pc	For sitting/standing models
Full OEM custom design	Quote on request	Based on artwork

5. General Notes

- 1. Prices are based on standard specifications; modifications may result in price adjustment.
- 2. This quotation is subject to final confirmation after artwork and sample approval.
- 3. **IP Protection:** Custom designs are kept confidential and not shared with third parties.
- 4. **Quality:** 100% inspection before shipment; AQL 2.5 standard.
- 5. **Warranty:** 6 months against manufacturing defects.

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Factory: Yangzhou, Jiangsu, China

*This quotation is for reference only.
A formal Proforma Invoice will be issued
upon order confirmation.*