

Teddy Bear Plush Toy Quotation

Classic Teddy Bears | Costume Bears | Holiday / Seasonal | OEM/ODM

Quotation No.	HS-TED-20260909	Date	September 09, 2026
Validity	30 days from date of issue	Trade Term	FOB Shanghai, China
Supplier	HugSense Plush Toy Co., Ltd.	Currency	US Dollar (USD)

1. Product Quotation Table

All prices are in USD, FOB Shanghai. MOQ is 500 pcs per model unless noted. Custom sizes, colors, outfits and branding available.

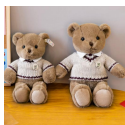
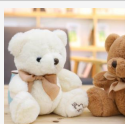
Image	SKU	Product Name	Size	MOQ	500 pcs	1,000 pcs	3,000 pcs	5,000+
	HS-TED-001	Knuckle Bear (Hiding Eyes)	25cm	1500	\$2.70	\$2.50	\$2.30	\$2.10
	HS-TED-002	My Best Friend Bear (Foot Embroidery)	30cm	500	\$3.80	\$3.40	\$3.00	\$2.70
	HS-TED-003	Avocado Green Bear (Baby Hugs)	28cm	500	\$3.50	\$3.10	\$2.80	\$2.50
	HS-TED-004	Costume Bear Set (Pilot / Backpack / Hoodie)	25cm	1500	\$4.80	\$4.40	\$4.00	\$3.60
	HS-TED-005	Large White Teddy Bear (Satin Bow)	50cm	500	\$6.50	\$5.80	\$5.20	\$4.70
	HS-TED-006	Sailing Sweater Bear (Navy Striped)	25cm	500	\$4.00	\$3.60	\$3.20	\$2.90
	HS-TED-007	Honey Buddy Bear (Check Bow Tie)	28cm	500	\$3.80	\$3.40	\$3.00	\$2.70
	HS-TED-008	School Uniform Sweater Bear	30cm	500	\$4.20	\$3.80	\$3.40	\$3.10
	HS-TED-009	Couple Teddy Bears (White + Brown)	25cm/pc	500	\$3.60	\$3.20	\$2.90	\$2.60
	HS-TED-010	Gray Sweater Bear (3 sizes)	25-40cm	500	\$4.00	\$3.60	\$3.20	\$2.90

Image	SKU	Product Name	Size	MOQ	500 pcs	1,000 pcs	3,000 pcs	5,000+
	HS-TED-011	Lace Bow Princess Bear (4 colors)	25cm	500	\$4.20	\$3.80	\$3.40	\$3.10
	HS-TED-012	Wedding Couple Bears (Groom & Bride)	36-40cm	500	\$8.50	\$7.80	\$7.00	\$6.30
	HS-TED-015	Christmas Bear Collection	25-35cm	500	\$4.50	\$4.00	\$3.60	\$3.20
	HS-TED-016	Pajama Baby Bear (Night Cap)	25cm	500	\$4.00	\$3.60	\$3.20	\$2.90
	HS-TED-017	Graduation Bear (Cap & Sash)	25cm	500	\$4.20	\$3.80	\$3.40	\$3.10
	HS-TED-018	Floral Dress Teddy Bear Set	20-25cm	500	\$3.80	\$3.40	\$3.00	\$2.70
	HS-TED-019	Blush Heart Paw Bear	30cm	500	\$4.50	\$4.00	\$3.60	\$3.20
	HS-TED-020	School Uniform Bear Set	25-35cm	500	\$4.80	\$4.30	\$3.90	\$3.50
	HS-TED-021	Halloween Witch Bear	25cm	500	\$4.20	\$3.80	\$3.40	\$3.10
	HS-TED-022	Captain Officer Bear (White Uniform)	25-35cm	500	\$5.00	\$4.50	\$4.00	\$3.60
	HS-TED-023	Houndstooth Fabric Bear (Butterfly Charm)	30cm	500	\$5.50	\$5.00	\$4.50	\$4.00

Note: Prices for HS-TED-001 (Knuckle Bear) and HS-TED-004 (Aviator Bear) are confirmed FOB prices per your catalog. Other prices are reference estimates; exact quote after artwork review.

2. Standard Product Specifications

Item	Specification
Main Materials	Premium short plush, curly plush, sherpa, cotton knit sweaters, satin ribbon, PP cotton filling
Filling	High-quality resilient PP cotton; selected models with embroidered foot pads
Outfits	Knitted sweaters, T-shirts, pilot jacket, uniform, dress, wedding gown, Halloween/Christmas costumes
Safety	Embroidered eyes on select models; plastic eyes sewn-on and safety-locked; EN71 / ASTM F963 / CPSIA compliant

Washable	Hand washable; surface wash recommended for dressed/knitted models
Customization	Custom size, color, embroidery, logo, outfit design, hang tag and packaging
Holiday Series	Christmas, Halloween, Valentine's Day, Graduation, Wedding, Baby Shower themes available

3. Commercial Terms

3.1 Sample Policy

- **Sample Fee:** \$200–\$500 per style (based on outfit complexity).
- **Sample Lead Time:** 7–12 working days after artwork confirmation.
- **Sample Refund:** Fully deducted from bulk order when quantity ≥ 1,000 pcs.

3.2 Production & Delivery

- **Bulk Lead Time:** 25–35 working days after deposit and sample approval.
- **Loading Port:** Shanghai / Ningbo, China.
- **Shipping:** Sea / air / express available; freight quoted by destination.

3.3 Payment Terms

- **Method:** T/T, L/C at sight, PayPal (sample / small orders).
- **Deposit:** 30% upon order confirmation; balance 70% before shipment.

3.4 Packaging & MOQ

- **Standard Pack:** OPP individual bag; custom carton size per model.
- **Custom Pack:** Color box, hang tag, header card, gift box available.
- **MOQ:** 500 pcs per model (1,500 pcs for Styles 1 & 4 as noted); mixed colors accepted.

3.5 Certifications

- **Product:** CE (EN71), ASTM F963, CPSIA, REACH.
- **Factory:** ISO 9001, BSCI.

4. Customization Options & Extra Charges

Option	Extra Cost	Note
Custom outfit / clothing design	+\$0.50–\$1.50/pc	Knitted sweater, T-shirt, uniform, gown
Embroidery (logo / foot text)	+\$0.15–\$0.40/pc	Name, logo, slogan
Custom hang tag / label	+\$0.08–\$0.25/pc	Design + printing included
Color gift box	+\$0.80–\$1.50/pc	Based on box size
Seasonal / holiday costume	+\$0.80–\$2.00/pc	Christmas, Halloween, Valentine's etc.
Full OEM custom design	Quote on request	Based on artwork

5. General Notes

1. Prices are based on standard specifications; outfit or size changes may adjust pricing.
2. This quotation is subject to final confirmation after artwork and sample approval.
3. **IP Protection:** Custom designs are kept confidential and not shared with third parties.
4. **Quality:** 100% inspection before shipment; AQL 2.5 standard.
5. **Warranty:** 6 months against manufacturing defects.

HugSense Plush Toy Co., Ltd. Sales Contact: Ian Email: ian@hugsenseplush.com Web: www.hugsenseplush.com Factory: Yangzhou, Jiangsu, China	<i>This quotation is for reference only. A formal Proforma Invoice will be issued upon order confirmation.</i>
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